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Today's Business Products Acquires Euclid Office Supply

PARMA, Ohio, April 27, 2012 -- Today's Business Products, a supplier of office products and furniture, has acquired Euclid Office Supply Inc., of Euclid, Ohio, announced Richard Voigt, President of Today's Business Products.

Euclid Office Supply's operations will be consolidated into Today's Business Products' headquarters in Parma, Ohio. Euclid Office Supply, established in 1964, operated a 20,000 square foot warehouse and distribution center with an office furniture showroom.

John Vernier, Owner of Euclid Office Supply, is retiring.

"The acquisition of Euclid Office Supply will further grow our East Side account base that was broadened in 2004 with our acquisition of Office Emporium, in Mayfield Heights, Ohio," said Voigt. "Euclid Office Supply and Today's Business Products sell and distribute like products, so this will be a very smooth transition for our customers."

Today's Business Products will retain Euclid Office Supply's sales associates.

"We're pleased to add more sales representatives who have years of experience in the office products business," Voigt said. "They will join a sales staff that already expanded earlier this year with the addition of four new sales associates. They will help us to further grow our business."

In a retail business that is increasingly dominated by national chains, family-owned Today's Business Products, with customers in 48 states and Canada, continues to expand. Founded in 1984 by Voigt and his father, Don, the company has made three strategic acquisitions prior to the purchase of Euclid Office Supply. The Office Emporium acquisition was followed by the purchase of Office Supply Center, of Elyria, Ohio, in November 2007. In 2008, the company acquired American Toner Supply, of Strongsville, Ohio.

“Our Furniture Group had a sales increase of 50 percent last year and we anticipate the addition of Euclid Office Supply to give us an even greater footprint in the Northeast Ohio furniture market,” said John Quinones, Vice President.

Today's Business Products operates a 40,000 square foot headquarters, featuring a 13,000 square foot furniture showroom, at the corner of Snow Road and West 130th Street in Parma, Ohio, just outside Cleveland. As a member of the nation's largest office products buying group, Today's Business Products offers highly competitive prices on office supplies and furniture. Using its own fleet of delivery trucks, the company provides next-day service throughout Ohio, and partnering with its buying group, offers next day delivery throughout the U.S.

For more information, contact Rick Voigt, at 216-267-5000, or visit www.todaysbusinessproducts.com.

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